



**International top translation and interpretation company in Portugal,
based in Lisbon, is looking for a**

BUSINESS DEVELOPER

JOB DESCRIPTION

S/he will be in charge of boosting the Business Development Department. This will involve developing and enlarging our customer base, prospecting new markets, drafting bids, providing customer follow-up and designing and implementing broad and focused sales strategies.

REQUIRED PROFILE

- Degree in Management, Marketing, Economics, Public Relations or Sales
- At least two years' experience in sales
- **Native English speaker with an excellent command of written and spoken Portuguese** (compulsory), preferably with a working knowledge of French
- Very good computer skills
- Organisation, planning, management and business skills
- Interpersonal and communication skills
- A taste for working independently when setting goals and strategies
- Availability for travel in Portugal and abroad
- Age 25 to 35
- Availability to start immediately

WE CAN OFFER YOU

- A job with a modern, dynamic company in a consolidated growth phase with an excellent reputation in its sector
- Long-term employment
- An attractive compensation system that rewards competence and results

Please send your application in Portuguese, reference GC_PT_2014, to carolina.pedruho@traductanet.com,