

ASSISTANT SALES MANAGER

Dear Candidate

We are a US company and the exclusive licensee and manufacturer of several International top brands.

Our products are currently available in over 70 countries across the globe.

In order to support the expansion of our business, we are currently seeking a full time Assistant Sales Manager to join our office based in Vila Nova de Gaia (Portugal).

See details below.

If you are interested please send your email to llrecre@yahoo.com.

JOB SUMMARY:

The assistant sales manager helps with all the responsibilities of the sales manager to meet the establishment's sales goals. And at the same time to start a training process that may allow him in the short term to become a Key Account Manager for the company.

ESSENTIAL RESPONSIBILITIES:

- Partner with supervising manager to foster an environment of teamwork
- Provide timely support to customers and to all the Sales Manager activities
- Ensure that all follow up processes and activities are accomplished
- Support and assist the growth of our business
- Produce marketing information required to support the relations with the customers, etc.
- Solicit for new or renewed customer business
- Generate new sale leads
- Assist on the preparation of trips and shows (Germany, UK, USA, China, etc.)
- Provide training at the store level to store managers
- Get prepared to become a Key Account Manager on the short-term
- Etc., etc.

JOB REQUIREMENTS:

- Because of cultural reasons of some foreign markets, for this specific opportunity, we are looking for a male person.
- Age up to 27 years old - preferential
- Proficient in English since all internal communication is performed in this language - factor of exclusion
- Any additional language would be a plus (French, Spanish, German, etc.).
- Computer literate (MS Excel, Outlook, Powerpoint, etc.) - factor of exclusion
- Valid driver's license and acceptable driver's record.
- Ability to work under pressure
- Sense of responsibility and organization
- Passion for exceeding expectations
- Excellent communication skills and argumentation
- Strong commercial attitude
- Motivation to work for objectives
- Dynamism, positive attitude, ambition, flexibility and pro-activity
- Be able to work a flexible schedule whenever necessary
- Availability to travel abroad
- Immediate availability or in the upcoming weeks

EDUCATIONAL REQUIREMENTS:

College degree in Management / International Relations / International Commerce, etc.

OFFICE LOCATION:

Vila Nova de Gaia

WHAT DO WE OFFER:

- Possibility to have an international career in a company operating in 5 continents
- Possibility to become part of a team dedicated to success;
- Excellent working environment.
- Remuneration accordingly to the position requirements

WHAT DO WE REQUIRE FOR THIS JOB APPLICATION:

- CV must be submitted in English language - factor of exclusion
- CV must be write with "Anglo-saxon format" - preferential
- CV must include a "photo" of the applicant on the top right of the front page
- CV must include the "college graduation grade"
- CV must be sent until April, 23rd.