

International Sales & Marketing Internship

Native Portuguese speaker

How to apply

- Please, email your cover letter and CV to: a.lages@nal-vonminden.com Any question can be directed to the above mentioned email address as well. In addition, we are more than happy to talk to academic advisors about the internship.
- Phone: +49 941 29010-734 or free phone from Portugal 800 849 230
- Information online: <u>www.nal-vonminden.com</u>

nal von minden GmbH is one of the leading Marketing & Sales companies in Germany, offering diagnostic products and services. Our company has locations in Regensburg, Moers, the Tuscany and Den Haag. Our teams are comprised of people from Austria, Belgium, Czech Republic, France, Germany, Ireland, Italy, Poland, Portugal, Spain, Switzerland, and the UK. Our products (e.g. Rapid Tests and ELISA) are produced by renowned manufacturers in Germany, USA, Europe and Asia. They are sold to professional users such as physicians, nurses, laboratories, clinics and hospitals.

At nal von minden GmbH, you will become a fully integrated team member at a young, rapidly growing company with a pleasant working environment. The approximately 150 employees of nal von minden GmbH are characterized by motivation, independence and happiness at work. The company is located in a very central area near the train station, the inner city, and local shopping. Regensburg is classified as a student city, and thus is an exciting World Heritage city on the Danube.

Tasks and Areas

The role for this position is to help develop the market, which is covered by our Portuguese team. It involves researching the markets as well as the active search for new costumers and cooperation partners.

You will be asked to organize yourself as well as monitor the progress of your research.

You will be in charge of customer service in your own language, administrative work, as well as translating any necessary content (website, product descriptions) to help the expansion of the company to the target markets.

You will be responsible for mainly the following tasks

- Assist in execution on sales and marketing campaigns
- Use media research to develop sales arguments
- Online market research through websites and search engines

Skills / Activities

- Native Portuguese speaker
- English
- German is a plus
- Outgoing- talkative & personable
- Good internet research skills

What We Offer

- A friendly working environment
- Ongoing training and support
- A dynamic staff often with planned after work events
- · Incredible experience within the workforce as a fully integrated team member

Expectations

- Openness and willing to learn
- Team player

Location

Regensburg, Germany (approx. 1 hour from Munich Airport)

- Translating from English/German to Portuguese
- Administrative work
- Customer Service
- · Ability to use Microsoft Office
- · Self-motivated and ability to work efficiently
- Positive attitude and willingness to learn
- · Applicants should be enrolled in University
- 600 € per month before tax and social contribution (aprox. 500 € net)
- Flexible duration internship
- Proficient in the use of a PC (MS Office, Internet & E-Mail)
- Time: 38.5 hours per week

Please discuss with your advisor the potential for college credit toward your respective degree. We are not limited to Marketing majors and are open to students of any academic discipline.



nal von minden GmbH

Carl-Zeiss-Straße 12 47445 Moers Germany

Germany

Free phone: 0808 234 1237 Free fax: 0808 234 1618

Friedenstraße 32 93053 Regensburg info@nal-vonminden.com www.nal-vonminden.com

Directors: Sandra von Minden Roland Meißner Thomas Zander

Commercial reg. Kleve: HRB 5679 VAT-ID-Nr.: DE 189 016 086 Tax-No: 244/133/00130

Bank account: HSBC Bank sort code: 40-06-21 Acc. No.: 71703889